

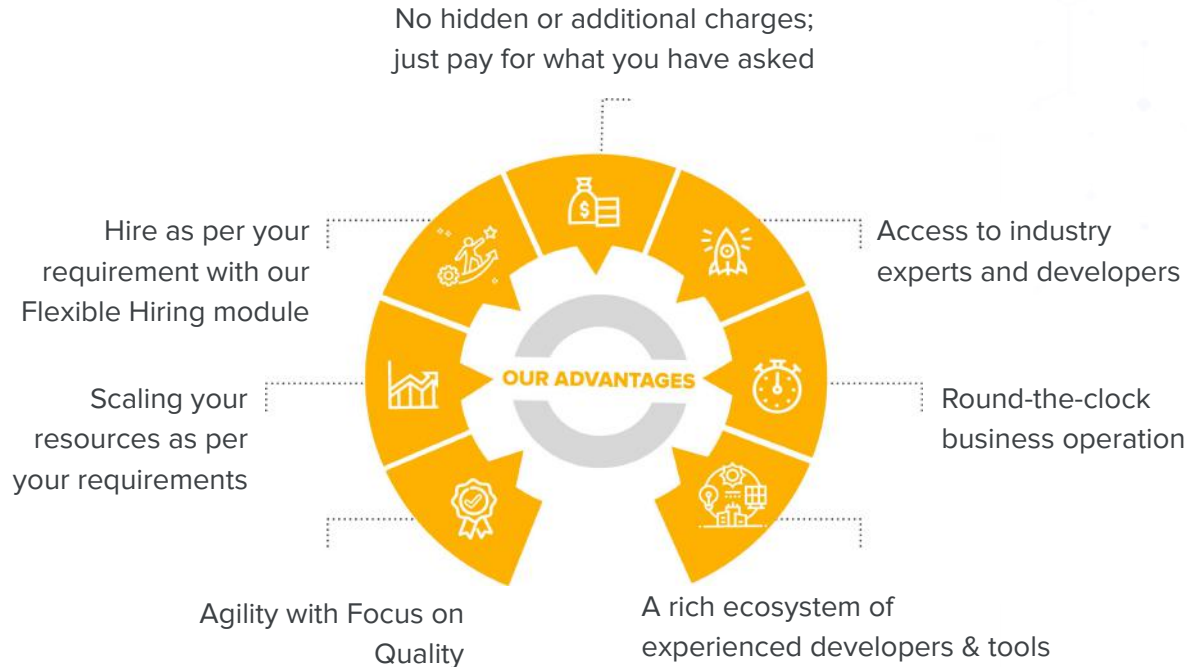
ECOSMOB TECHNOLOGIES PVT. LTD.

Makes Your Vision a Reality

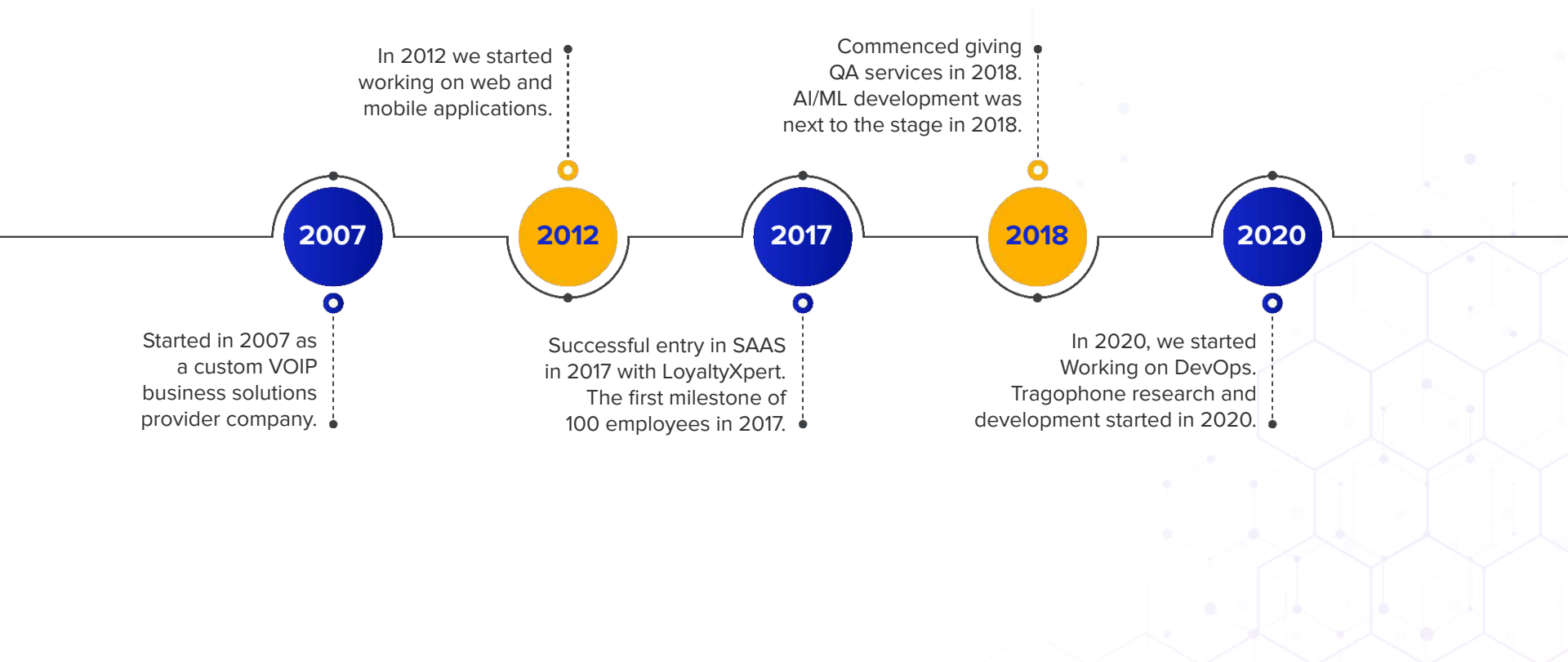
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WHO ARE WE: A BRIEF OVERVIEW & CAPABILITIES

Ecosmob Technologies is a globally renowned India-headquartered provider of carrier-grade software development and technology outsourcing services. Making your vision a reality with over 15 years of extensive experience across diverse industries and technologies in today's complex world.



Ecosmob is committed to delivering bespoke solutions that are developed from end-to-end using cutting-edge technology along with our globally trusted clientele.



Since our inception, we have always focused on catering to high-quality, enterprise-grade IT solutions & services to a global clientele. We believe in making your vision a reality



Mission

We offer our resource platform where customers can find innovative solutions to their requirements in an ecosystem where expert brains, cutting-edge technologies, and transparent processes thrive in a symbiotic relationship to provide best-in-class solutions. Once into a relationship, our teams continue collaborating with customers to ensure our solutions deliver excellence, making customers delight in our ongoing aspirations.



Vision

To be the most preferred technology partner, offering innovative solutions with a customer-centric approach. We design software with the vision that revolutionizes.



Values

- Integrity
- Excellence
- Reliability
- Collaboration
- Loyalty
- Customer delight
- Trust
- Accountability
- Innovation
- Transparency



Maulik Shah
Co-Founder & CEO

Mr. Maulik Shah is the Co-founder and CEO of Ecosmob Technologies Pvt Ltd. Since the inception of Ecosmob in 2007, Maulik has led the innovation and engineering in VOIP technology. Having a passion for learning new technologies, he gained front-end and back-end technology expertise. Maulik is also a Co-Founder and Director of Tragofone, a custom-built VoIP-based SIP softphone. He eventually jumped to sales and marketing and mentored the team to build out-of-the-box strategies. Moving ahead, he added another feather of innovation to his deck, venturing into a SAAS-based solution Myeducomm to cater to schools and colleges for optimal collaboration between teachers, students, and parents. In 2019, he launched LoyaltyXpert- a loyalty program solutions provider. With an academic background in IT engineering, Maulik brings a unique blend of communication and technology to an entirely new level that adheres to transparency, quality, and a client-centric approach.



Ruchir Brahmbhatt
Co-Founder & CTO

Mr. Ruchir Brahmbhatt is the Co-founder and CTO at Ecosmob Technologies Pvt. Ltd. He is a BE IT graduate and has spent 14 years in the technology and communication industry. From starting as a VoIP engineer and becoming a highly sought technology expert in Asterisk, Freeswitch, OpenSIPs, and Kamailio, he consistently scales companies to derive growth. He contributed substantially to setting up a department of unmatched developers and accelerating their efficiency by close observation, thus providing the right tools. His team at Ecosmob has worked on versatile development projects from web development to mobile development, including front-end and back-end technologies, since 2014. From project analysis and execution to delivery, he led the team, torching them towards the right path for successful project completion. He also launched software for the educational sector - Myeducomm to enable continuous communication between teachers, students, and parents. Being passionate about IT engineering and technology enthusiasts, Ruchir has given new wings to the organization to rise higher and higher by holding transparency, quality, and client satisfaction at the center.



Krunal Patel
VP Sales

Mr. Krunal Patel is the Vice President of Sales at Ecosmob Technologies Pvt. Ltd. With 15 years of association at Ecosmob, he stands at the forefront of the fastest-growing company as a techno-commercial and VoIP technology expert. He has spent the last six years building businesses across North America, Europe, the Middle East, and Africa by building successful business strategies and incubating business models for SMEs to enterprise-level clients. His previous roles include wearing different hats from a software engineer and technical analyst to project manager and building carrier-grade VoIP Solutions utilizing open-source VoIP Telephony Frameworks such as Asterisk, FreeSWITCH, OpenSIPS, and Kamailio. He is vocal about human-to-human selling and building long-term business relationships with the customers, thereby establishing a win-win approach.

Ecosmob offers market-leading expertise and custom solutions to power businesses across the world by implementing trending technologies.



VoIP

- Session Border Web + Mobile Controller (SBC)
- Hosted PBX Solution (Multi-tenant IP PBX)
- Retail VoIP Switch/ Class 5 Softswitch
- Wholesale VoIP Switch/ Class 4 Softswitch
- Unified Communications (UCaaS)
- Dynamic IVR Solution
- Voice/ SMS Broadcasting System
- MVNO Solution
- Contact Center/ Call Center
- Audio/ Video Conference Solution
- FOIP
- Telepresence
- Business Phone System
- Communication APIs



AI/ ML

- Face Recognition Solution
- OpenCV
- Sentiment Analysis
- Chatbot



Web + Mobile

- Web Design and Development
- Mobile App Development



DevOps



**Consultancy &
Discovery**



QA Services

- IoT Testing
- Mobile Testing
- Performance Testing
- Functional Testing
- Non-functional Testing
- QA Automation
- APIs Testing With Postman
- On-demand Customized Testing Services
- Load Testing
- SMOKE Testing
- VoIP Testing
- Automation Testing
- Code Verification
- Compatibility Testing
- Manual Testing
- Security Testing

Build, Expand, or Grow! Move forward with the Ecosmob staff augmentation services that empower you to take up any challenge.

- Meet exact project needs
- Work with exceptional IT engineers & developers
- Dedicated resources
- Innovative minds
- Save time and money
- Achieve scalability and flexibility



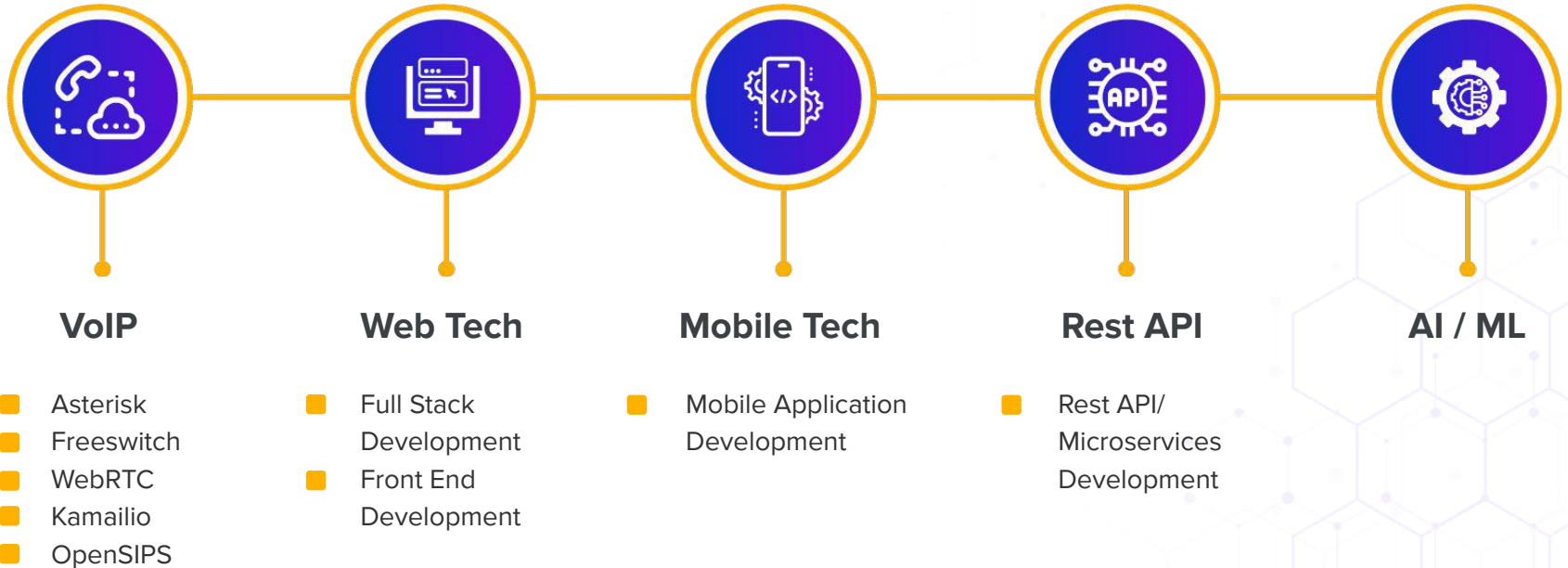
Staff Augmentation

- Hire WebRTC Developer
- Hire VoIP Developer
- Hire Kamailio Developer
- Hire GoLang Developer
- Hire C Developer
- Hire Asterisk Developer

- Hire FreeSWITCH Developer
- Hire TensorFlow Developer
- Hire OpenSIPS Developer
- Hire QA Engineer
- Hire L1 Support Engineer

- Hire L2/L3 Support Engineer
- Hire DevOps Engineer
- Hire AWS Certified Engineer
- AWS Migration
- Hire DBA

Leveraging the latest stack of technologies, we bring innovation to the fore with our expert knowledge across all offerings to design the best solution for our esteemed clients.



Ecosmobs agile process incorporates client feedback and collaborative exchange to bring pioneering custom solutions to life.

The process involves:

Project Kick-off

Agenda

- Team Introduction
- Execution Plan & Delivery Discussion

Outcome

- Scheduled Project Plan
- Project Team Establishment

Discovery and Analysis

Agenda

- Requirement Gathering
- Requirement Elicitation

Outcome

- Scrum Planning
- Story Pointing

Architecture Design

Agenda

- Project Architecture
- Identification

Outcome

- Showcase Architecture

Development

Agenda

- Sprint Plan
- Sprint Development
- Sprint Test
- Sprint UAT & Sprint Release

Outcome

- Product Release

UAT & Development

Agenda

- Beta Release
- Proved UAT & Deployment Strategy

Outcome

- Final Release

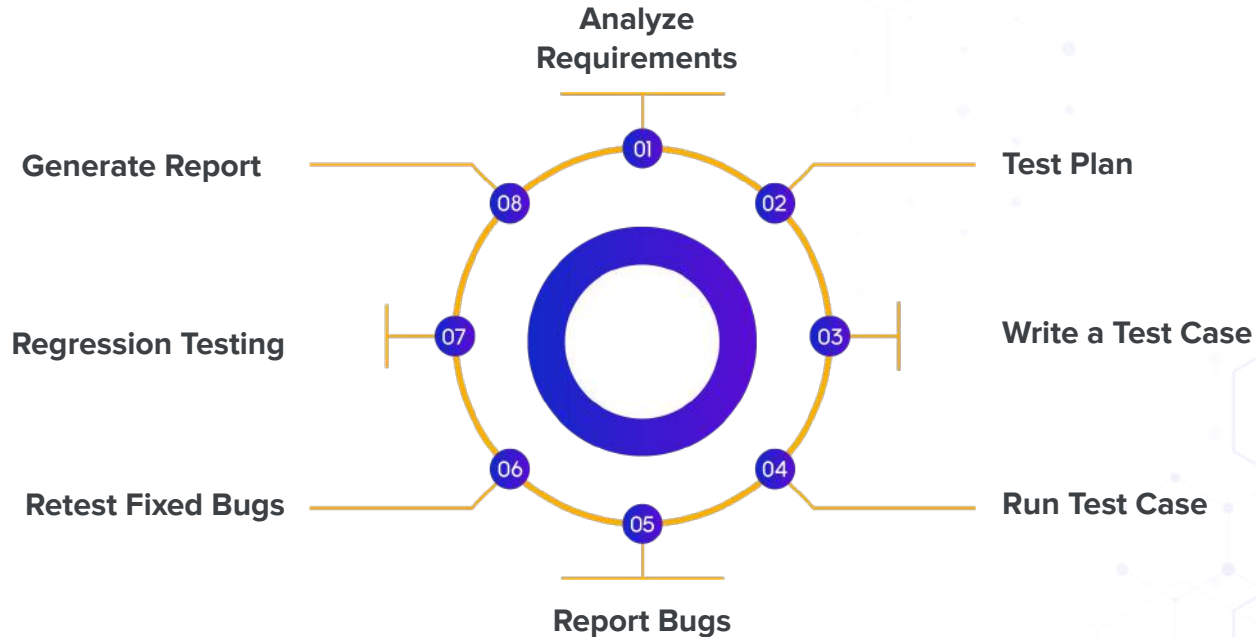
We understand that client needs differ from project to project. Nevertheless, the standardized methodology helps control quality checks, timelines, and costs.

Agile Development Life Cycle



We ensure world-class custom solution delivery with a comprehensive analysis of requirements to meet the client's goals most efficiently to make their vision a reality.

Our benchmark process includes:



A solid tech foundation is built with core skills and collaboration. Ecosmob has partnered with industry-leading IT behemoths to enrich offerings and bring you the best of both worlds.



Ecosmob- AWS Affiliation

Since October 2021, Ecosmob has leveraged the tech expertise of AWS to deliver robust solutions to make your dreams come true.



Ecosmob- Digital Ocean Affiliation

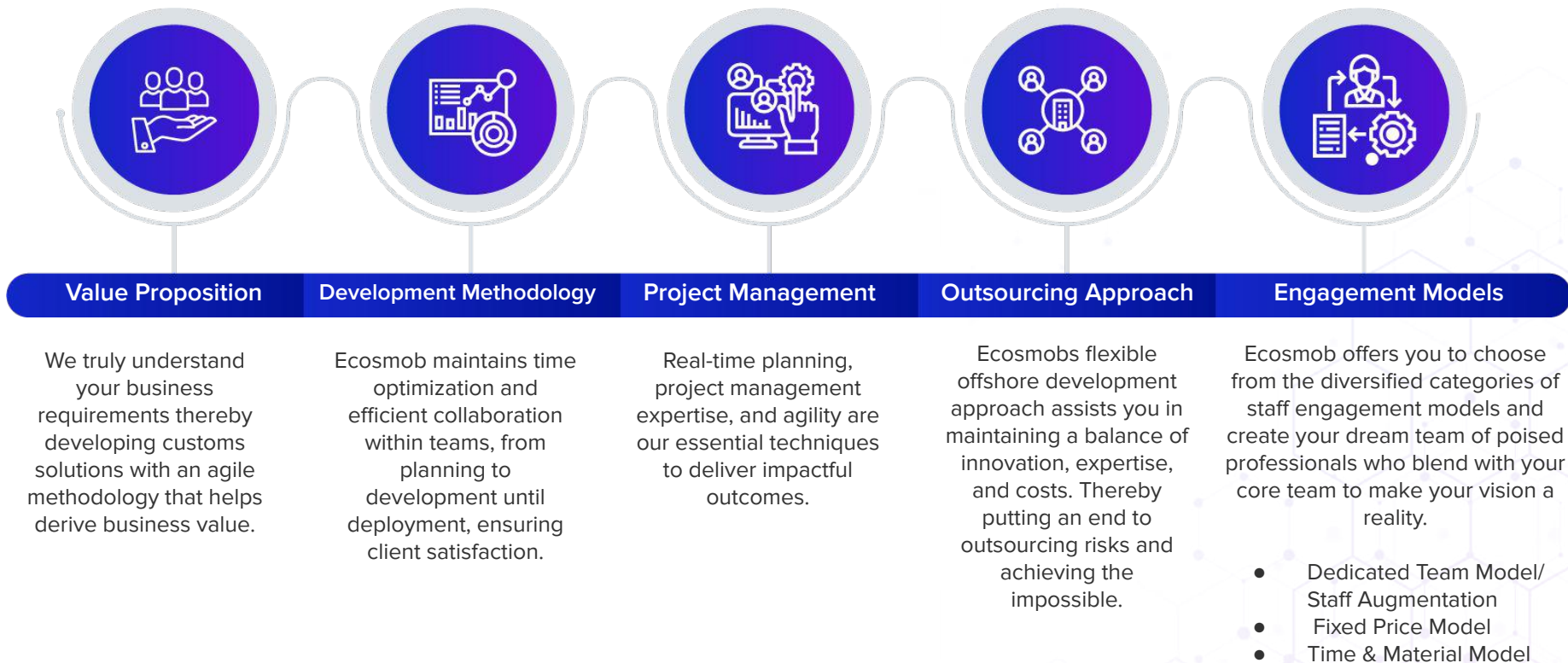
Since April 2021, Ecosmob has been utilizing the expertise of Digital Ocean to provide faster time to market with low costs. We help our customers to scale their applications at predictable and affordable pricing.



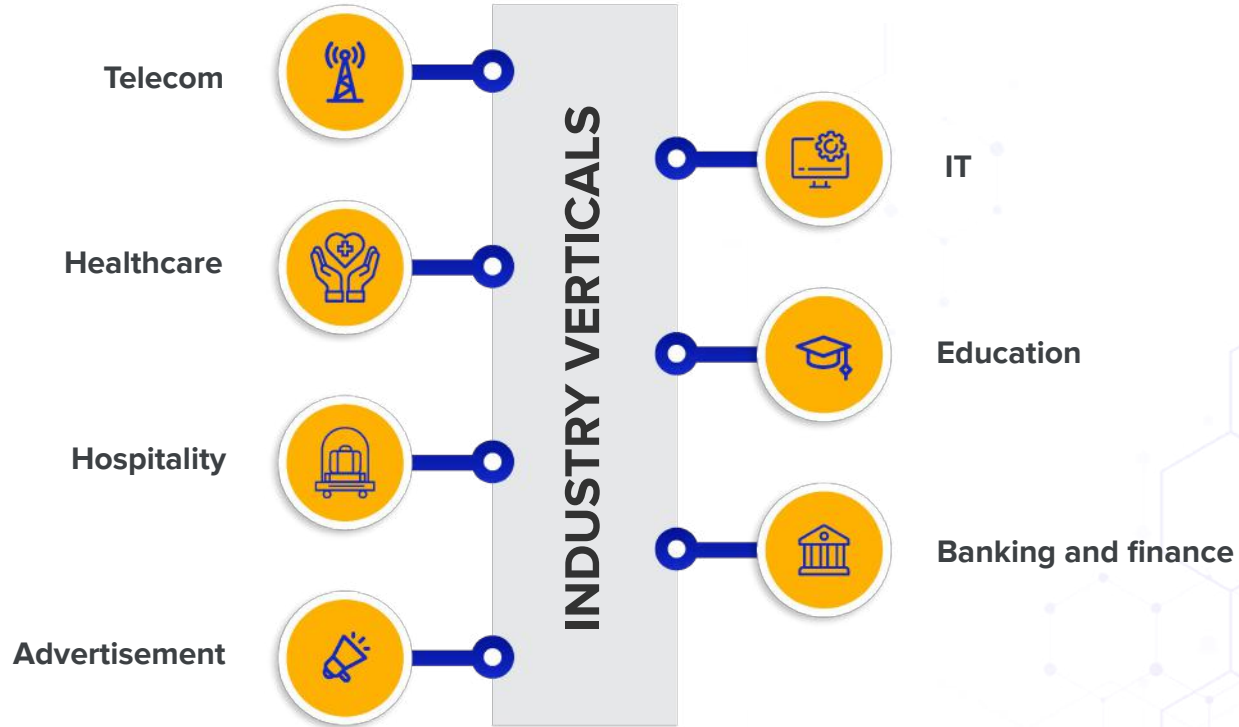
Ecosmob- Netsapiens Affiliation

Ecosmob is Netsapiens "Select Partner" in the development and web implementation interface category. Our combined expertise will help you develop services, implement web interfaces, and 3rd party API integrations.

We follow a value-based approach to provide our clients with maximum return on investment by leveraging our tech knowledge and expertise for developing client-centric IT solutions.



For us, it was a thrilling experience to contribute to the success of our clients across diversified sectors.



Partner Growth

Ecosmob offers several flexible partnership models. Enjoy a slew of business advantages and monthly payouts. Also, earn reasonable partnership fees when you join us.



Pre-sales
Assistance



Knowledge-base



Knowledge Sharing
Sessions



Monthly Deal
Closure Pay-outs



Earn Good
Partnership Fees

OUR CLIENTS



netcarrier



Recognition and accolades are hard-earned. We are humbled and proud to receive the most prestigious awards in the industry for our years of work.



With over 600 global clients and counting, we are a high-growth company. Our team comprises 250+ expert brains who work on cutting-edge AI technologies to develop solutions.



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LET'S GET IN TOUCH

Ecosmob looks forward to new associations wholeheartedly. We are all ears to your query. Drop in your suggestions and questions, and we will be pleased to resolve them from you.



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