

ECOSMOB TECHNOLOGIES PVT. LTD.

Makes Your Vision a Reality

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Who Are We: A Brief Overview & Capabilities



Ecosmob Technologies is a globally renowned carrier-grade real-time communication solutions and technology outsourcing services provider. With broad experience across diverse industries and technologies since 2007, we make your vision a reality with our bespoke VoIP Solutions.

No hidden or additional charges ١ Hire as per your Availability of developers & requirement with our industry professionals Flexible Hiring module ****** OUR ADVANTAGES** Scaling your Round-the-clock resources to meet business operations your needs Robust network of knowledgeable Agility with Focus on developers and tools Quality

Ecosmob is committed to delivering bespoke real-time communication solutions developed from end-to-end using cutting-edge technology and our globally trusted clientele.



Evolution







The Three Pillars of Strength: Our Corporate Philosophy

Our premium, carrier-grade services, and real-time communication solutions transform your vision into reality worldwide.



Mission

We offer our resource platform where you can discover innovative solutions to your needs in an environment where top talent, state-of-the-art equipment, and transparent processes coexist to produce best-in-class results. After establishing a partnership, our teams keep working with clients to guarantee that our solutions meet their needs and goals.



Vision

To be the most preferred technology partner by providing innovative real-time communication solutions to the client. We design software with the vision that revolutionizes.





Values

- Integrity
- Excellence
- Reliability
- Collaboration
- Loyalty
- Customer Delight
- Trust
- Accountability
- Innovation
- Transparency

Snapshot of Our Leadership Team





Maulik Shah
Co-Founder & CEO

Mr. Maulik Shah is the Co-Founder and CEO of a couple of tech companies; his enthusiasm is focused on advancing communication solutions, with a particular emphasis on the Real-Time Communication (RTC) landscape. With a deep-rooted engineering background, his passion lies in spearheading the development of cutting-edge Real-Time Communication (RTC) solutions that revolutionize how people connect and collaborate across industries. He believes in empowering teams to thrive and creating a collaborative space where everyone grows personally and professionally. The cross-functional experience fuels his dedication to expanding market presence in the RTC domain while simultaneously nurturing the talents and aspirations of team members. Connect with him to discuss how we can build a connected world where technology empowers individuals, strengthens communities, and paves the way for a brighter future.

Snapshot of Our Leadership Team





Ruchir Brahmbhatt
Co-Founder & CTO

Mr. Ruchir Brahmbhatt is an experienced technology professional and entrepreneur with a passion for the telecommunications industry. As Co-Founder & CTO of Ecosmob and Co-Founder of HoduSoft, he has the opportunity to work on innovative VoIP solutions and contribute to the growth of both organizations. With over 18 years of experience in the industry, he brings technical expertise and a strong understanding of the real-time communication space to the table. He believes in teamwork and collaborates closely with cross-functional teams to deliver high-quality solutions to clients. At the same time, he is proud of his accomplishments and always strives to continue learning and growing in the role. Connect with him to learn more about his experience and how he can bring value to your organization.

Snapshot of Our Leadership Team





Krunal Patel
Chief Revenue Officer

Mr Krunal Patel is the Chief Revenue Officer at Ecosmob Technologies Pvt. Ltd., Celebrating a 16-year tenure with Ecosmob. He is a techno-commercial and VoIP technology expert at the forefront of the fastest-growing company. He has spent the last six years building businesses across North America, Europe, the Middle East, and Africa, crafting successful strategies and nurturing business models tailored for SMEs to enterprise-scale clients. Throughout his illustrious career, Mr. Patel has held diverse roles, transitioning from a software engineer and technical analyst to a project manager, specializing in crafting carrier-grade VoIP solutions with open-source telephony frameworks like Asterisk, WebRTC, FreeSWITCH, OpenSIPS, and Kamailio. A staunch advocate for genuine human-to-human interactions in sales, he emphasizes building enduring business relationships with clients, fostering a mutually beneficial partnership.

Our Offerings

Ecosmob offers

industry-leading

RTC expertise, providing

tailored solutions that

empower businesses

globally by adopting

cutting-edge

technologies.



VoIP

- Session Border Controller (SBC)
- Hosted PBX Solution (Multi-tenant IP PBX)
- Retail VolP switch/ Class 5 Softswitch
- Wholesale VoIP switch/ Class 4 Softswitch
- Unified Communications (UCaaS)
- Dynamic IVR Solution
- Voice/ SMS Broadcasting System
- MVNO Solution
- Enterprise VoIP Solutions
- MVNO Billing Solutions
- Contact Center/ Call Center
- Audio/ Video Conference Solution
- Fax over IP (FoIP)
- Business Phone System
- Communication APIs
- Software Defined Telecom
- VolP Billing System
- Small Business VoIP Solution
- Enterprise Contact Center





AI/ ML

- Face Recognition Solution
- Sentiment Analysis
- Chatbot



Web + Mobile

- Web Design and Development
- Mobile App Development



QA Services

- VoIP Testing
- QA Automation
- API Testing

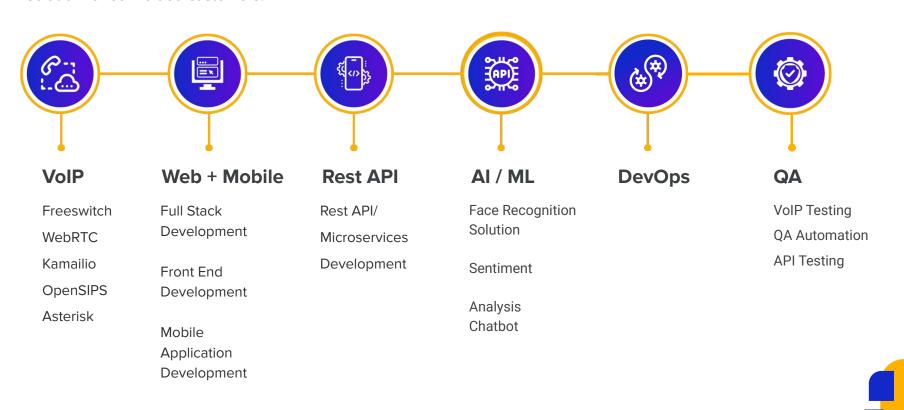


Staff Augmentation Services

Our Technologies



Utilizing the most recent technological advancements, we elevate innovation and use our comprehensive understanding of all products to provide the ideal solution for our valued customers.



Our Process



Ecosmobs's innovative, tailored solutions are realized through an agile process integrating client feedback and cooperative exchange. The procedure entails:

Project Kick-off

Agenda

- Team Introduction
- Execution Plan & Delivery Discussion

Outcome

- Scheduled Project
 Plan
- Project Team
 Establishment

Discovery and Analysis

Agenda

- Requirement Gathering
- Requirement Elicitation

Outcome

- Scrum Planning
- Story Pointing

Architecture Design

Agenda

Project
 Architecture
 Identification

Outcome

Showcase
 Architecture

Development

Agenda

- Sprint Plan
- Sprint Development
- Sprint Test
- Sprint UAT & Sprint Release

Outcome

• Product Release

UAT & Development

Agenda

- Beta Release
- Proved UAT & Deployment Strategy

Outcome

Final Release



Our Affiliates



Core competencies and teamwork are the cornerstones of a strong IT foundation. Ecosmob can provide you with the best of both worlds by collaborating with leading IT behemoths in the market.



Ecosmob - AWS Affiliation

Since October 2021, Ecosmob has been using AWS's technological know-how to provide reliable solutions that will fulfill your aspirations.



Ecosmob - SignalWire

The partnership of Ecosmob with Signalwire brings the strengths of API-first designs in the ever-evolving landscape of real-time communication solutions. This partnership signifies innate programmability, advanced cross-cloud architecture, and customer-centric applications.



Ecosmob - Crexendo Affiliation

Ecosmob Technologies shares a collaborative partnership with Crexendo, a telecommunications company headquartered in Phoenix, Arizona. This partnership is a stride towards cloud communication solutions and operational diversification..



Ecosmob - Digital Ocean Affiliation

Ecosmob has been using Digital Ocean's experience since April 2021 to deliver lower costs and a quicker time to market. We support our clients in scaling their applications at a fixed, reasonable price.



Our Approach



We use a value-based strategy to give our clients the best possible return on their investment by utilizing our technological know-how to create IT solutions.



Value Proposition

We truly understand your business requirements, thereby developing custom solutions with an agile methodology that helps derive business value.

Ecosmob ensures client satisfaction by optimizing time and effective team coordination, from strategy to development to deployment.

Project Management

Real-time planning, project management expertise, and agility are our essential techniques to deliver impactful outcomes.

Ecosmobs' flexible offshore development approach assists you in maintaining a balance of innovation, expertise, and costs. Thereby putting an end to outsourcing risks and achieving the impossible.

Engagement Models

Ecosmob allows you to choose from various staff engagement model categories, assembling your ideal group of composed experts who work harmoniously with your core team to realize your goal.

- Dedicated Team Model/Staff Augmentation
- Fixed Price Model
- Time & Material Model

Industries We Serve



For us, it was a thrilling experience to contribute to the success of our clients across diversified sectors. Here's a snapshot:





Become a Partner



Partner Growth

Ecosmob provides several flexible partnership models. Enjoy a slew of business advantages and monthly payouts. Also, earn reasonable partnership fees when you join us.





Global Presence



With over 600 global clients and counting, we are a high-growth company. Our team comprises 250+ expert brains who work on cutting-edge AI technologies to develop solutions.



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Our Key Clients











































Our Accolades



Recognition and Accolades are hard-earned. We are humbled and proud to receive the most prestigious awards in the industry for our years of work.



























Contact Us

Ecosmob warmly welcomes new collaborations. We're eager to hear your questions and suggestions. Please share them with us; we'll gladly address them for you.



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